

Lubratech

LUBRATECH GROUP

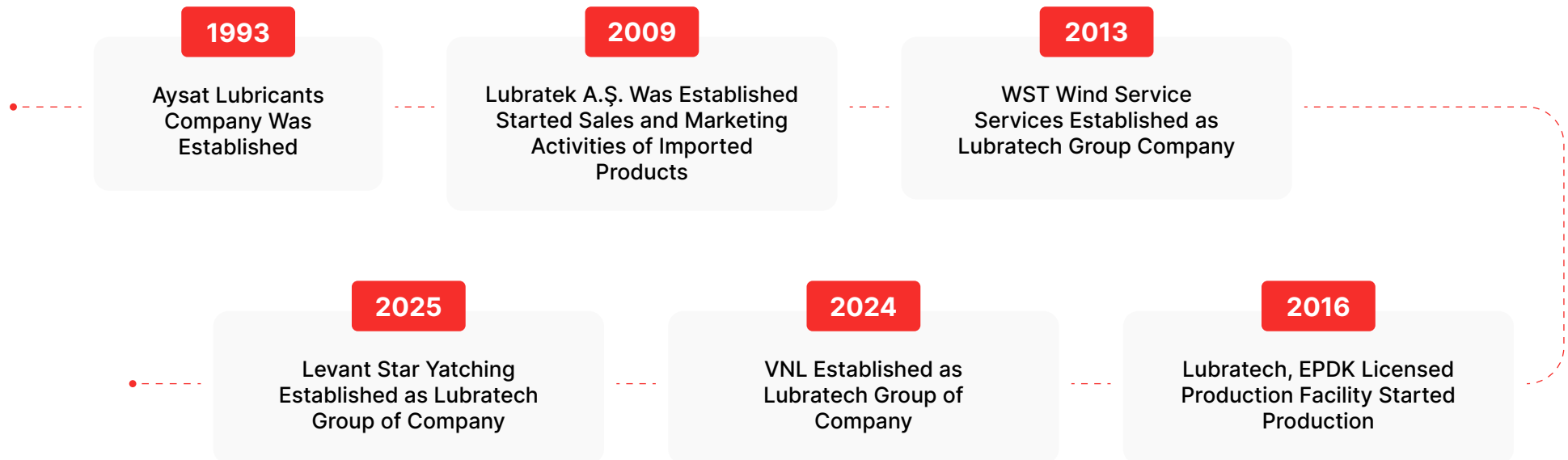


Information & Timeline

The Lubratech group consists of **3 companies**.



Our production facility is located in **Istanbul/Gebze Organised Industrial Zone**.



HISTORY

History

Lubratech's start in the sector was realised with Aysat Mineral Oil in 1993. Lubratech company was established in January 2009.

As an EPDK* licensed manufacturer in the industrial lubricants and automotive lubricants sector as of 2017; it is produced and marketed under the Lubratech brand.



1993

2009

2017

HISTORY

Facility

20.000 TONS/YEAR
4.000 TONS STOCK
300 TONS/DAY



Total product capacity is **20.000 tons/year**.



4.000 tons final product stock capacity.



Base oil stock capacity is **300 tons/day**, MEG
(for Antifreeze) 30 tons/day



We have **contracts with warehouses and bonded warehouses** near our plant for storage of finished goods and raw materials.



Transports of lubricants are made from these warehouses or direct from plant to its destination



We have 3 major brands under one brand. (**Lubratech, Lubramax, Lubrax**) and according to the customer specifications we can produce Private Label.



New Facility



Cilimli / Duzce

With the new investment, the total production capacity increases to **20.000 tons/year**

Our production / filling facility, which is planned to be equipped with the latest technology filling and packaging equipment, will be established in Cilimli-Duzce. The facility is planned to be built on an area of **5.000 square metres**, with a closed net area of **3000 square metres**.



New Facility



Cilimli / Duzce

2014

Cilimli OIZ it was established in **2014** as a Mixed Industries Organized Industrial Zone.

829,113.18 m²

The size of our region is **829,113.18 m²**. It is about **83 hectares**.

71.7%

71.7% of it is industrial area.

40

Total Industrial Parcels: **40 units**.

595,078.77

It is **595,078.77 m²**. It is about **59 hectares**.



R&D Center & Warehouse



Cayırova / Gebze



Our storage and antifreeze product production / filling facility will be established in the location of **Kocaeli - Gebze - Cayırova** (Sekerpinar Area)



The net area of the facility will be **2679 m2**



When the facility is completed, It will be used for production, storage (*raw materials and finished products*) and **R&D Centre activities**. Lubratech R&D Centre is approved by Ministry of Industry and Technology.



Warehouse 2

 **Malkara / Tekirdag**

Located in Malkara Organised Industry in Tekirdag province of Tekirdag, our investment, which has a closed area of **2285 square meters** on a total area of **8726 square meters**, is used for warehouse purposes.



Laboratory

- | Government approved
- | R&D center
- | All laboratory equipment is up to date
- | Automatic Viscosimeter
- | Flash Point
- | Pour Point
- | TAN-TBN
- | Karl Fischer
- | F-TIR
- | Quenchometer

✓ R&D Center Certificate



Suppliers / Channel Partners

Suppliers Partners

We supply additives from local suppliers of **Chevron Oronite, Lubrizol, Infineum, and Afton**.

Our base oil suppliers are **Tüpraş** (mineral) , **Nynas** (synthetic), **Chevron Group II & Lubrizol Group III**.



Channel Partners

We are the channel partner of **ExxonMobil**.
(Especially in the wind energy sector)



PARTNERS

Company Export Performance

Besides that we have direct service to Turkish Local Market. We also deliver products to several countries through our distributors.

26 COUNTRY

- | | |
|--------------|--------------|
| Uzbekistan | Jordan |
| Kazakhstan | Bosnia |
| Turkmenistan | Bulgaria |
| Kyrgyzstan | Romania |
| Ukraine | Morocco |
| Georgia | Libya |
| Azerbaijan | Tunisia |
| Russia | Egypt |
| Belarus | Sierra Leone |
| Lebanon | Tanzania |
| Iraq | Guinea |
| Palestine | Mauritius |
| U.A.E. | Venezuela |



Lubratech Products

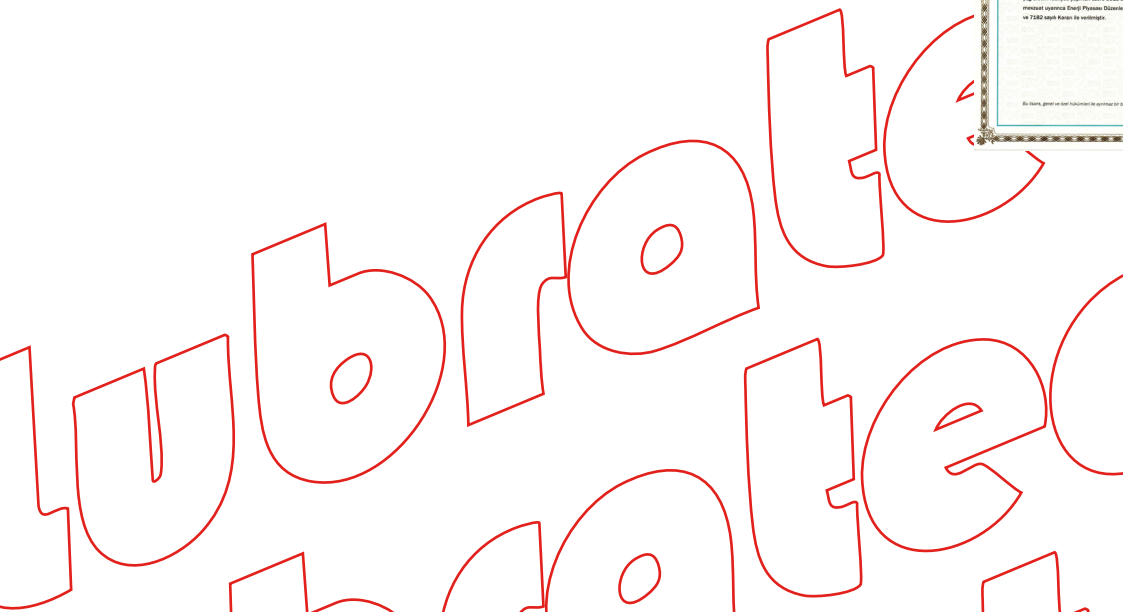
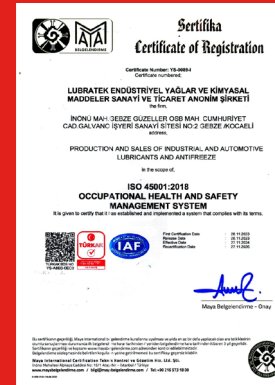
PRODUCTS



Quality Certificates

The Lubratech production facility has been assessed and certified with ISO 9001 Quality Management, ISO 14001 Environmental Management and ISO 18001 Occupational Health and Safety Management certificates.

The main objective of Lubratech is to meet customer expectations and requests with high performing and economic products in a relatively short time. We also provide support in technical consultancy services.



Oem Approvals



Mercedes-Benz AG | 70546 Stuttgart

Mercedes-Benz

Lubratek Endüstriyel Yağlar ve Kimyasal Maddeler
San. Tic. A.Ş.
Inonu Mahallesi, Gebze Guzeller O.S.B. Cumhuriyet
Cad. No: 2 Gebze
41400 KOCAELI
TURKEY

T/P: +49 711 17 2401
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Ihr Zeichen, Ihre Nachricht vom/
Your reference
29.05.2023

Unser Zeichen, unsere Nachricht vom/
Our reference number
RD/PMI-177954

Date
17.07.2023

MB-Approval Certificate - New Approval - Engine Oil - Reblend
MB-Approval 229.52 for: "LUBRATECH ULTRA PLUS XM 5W-30"
Oil-Code: OR-F81745Q-A, SAE-Grade: 5W-30

Rebblend to OR-F81745Q-A with Oil-Code: OR-F81745Q-A
Supplier: Chevron Gronite S.A.S.

Dear Sir or Madam,

The aforementioned operating fluid complies with the requirements of the Mercedes-Benz Specifications for Operating Fluids, sheet 229.52 and is therefore approved for the respective Mercedes-Benz vehicles and assemblies. The application range is shown on the MB sheet and further defined on the sheet 223.2. Further requirements, e.g. SAE grades, capacities, change intervals etc. must also be observed.

The following regulations apply for the MB-Approval:

- The MB-Approval comes into force on the date shown on this certificate
- The MB-Approval will expire in 5 years at the latest
- The MB-Approval automatically terminates on expiry of the validity period at the latest
- The MB-Approval is only valid as long as the product name is listed on the Mercedes-Benz Operating Fluids website <https://operatingfluids.mercedes-benz.com>
- Applications for renewals or new approvals etc. must be made in good time
- In addition, the regulations laid down in the current "Obligations Regarding Approval for Operating Fluids" contract apply.

A 2-liter back-up sample of each formulation, which can be called upon by Mercedes-Benz AG at any given moment, must be retained. We will inform you of the dispatch address.

Sincerely
Mercedes-Benz AG

Fritz Kreitmann

i.V. Fritz Kreitmann

Jochen Betsch

i.V. Dr. Jochen Betsch

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Mercedes-Benz AG, Stuttgart, Germany | Sitz und Registergericht/Domicile and Court of Registry, Stuttgart, HR-Nr./Commercial Register No.: 76 2873
Vorstand/Board of Management: Ola Källénus, Vorsitzender/Chairman, Jörg Burzer, Renata Jungo Brिंगer, Sabine Köhnen, Markus Schäfer, Britta Seeger,
Hubertus Troska, Harald Wilhelms

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Volvo Group Trucks Technology

STD 417-0002 approval

Company name: LUBRATEK ENDÜSTRİYEL YAĞLAR VE KİMYASAL MADDELER SAN.TİC.A.Ş.
Product name: LUBRATECH LONG LIFE 15W-40
Oil code(s): OR-F62616D-A
Viscosity grade: 15W-40

Volvo VDS-3 approval	Yes
Mack EO-N approval	Yes
Renault Trucks RLD-2 approval	Yes

Approval date: March 8, 2025 Approval #: 417-0002-25-1892

Validity: Approval expires two years after the approval date.
For approval extension, a complete and updated approval form must be submitted at the expiry date ± two months.

Approval:

Approved



Volvo Group Trucks Technology

Disclaimer: This approval is solely based on information submitted by the applicant and no further quality check is made by Volvo. Hence, Volvo takes no responsibility to ensure that the quality of this product is continuously maintained. This is the sole responsibility of the Company (see above).



Volvo Group Trucks Technology

STD 417-0002 approval

Company name: LUBRATEK ENDÜSTRİYEL YAĞLAR VE KİMYASAL MADDELER SAN.TİC.A.Ş.
Product name: LUBRATECH POWER TECH 10W-40
Oil code(s): OR-F64376F-A
Viscosity grade: 10W-40

Volvo VDS-3 approval	Yes
Mack EO-N approval	Yes
Renault Trucks RLD-2 approval	Yes

Approval date: March 8, 2025 Approval #: 417-0002-25-1891

Validity: Approval expires two years after the approval date.
For approval extension, a complete and updated approval form must be submitted at the expiry date ± two months.

Approval:

Approved



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Volvo Group Trucks Technology

STD 417-0002 approval

Company name: LUBRATEK ENDÜSTRİYEL YAĞLAR VE KİMYASAL MADDELER SAN.TİC.A.Ş.
Product name: LUBRATECH LONG LIFE 10W-40
Oil code(s): OR-F61915F-B
Viscosity grade: 10W-40

Volvo VDS-3 approval	Yes
Mack EO-N approval	Yes
Renault Trucks RLD-2 approval	Yes

Approval date: March 8, 2025 Approval #: 417-0002-25-1893

Validity: Approval expires two years after the approval date.
For approval extension, a complete and updated approval form must be submitted at the expiry date ± two months.

Approval:

Approved



Volvo Group Trucks Technology

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Lubratech

Lubratech's Growth Strategy In The Coming Period;

COST ADVANTAGE Lubratech's greatest strength over time has been our cost-competitiveness, which can be called cost-competitiveness, based on the efficiency of capacity utilisation and our performance in taking and implementing strategic decisions to increase product brand value taken at the right time. Our company will continue to grow without losing its competitive power by maintaining this culture. We will continue our ever-improving performance in the field of sustainability. 80 per cent of consumers now want to buy products and services from companies with an established sustainability strategy. We will maintain our advantage in this area as well.

With the contributions of our R&D centre and our experienced sales team who closely follow the sectoral needs, we have created a tremendous transformation in our products in terms of technology, quality and niche products that we have added to our portfolio. This will bring us more growth in the coming time. In this context, we are determined to focus on dynamically changing domestic and international market demands by increasing capacity with our investments in Gebze-Cayırova (Sekerpinar) Storage/Production and Duzce Cilimli Storage/Production facilities. We are increasing our sales potential in the CIS region day by day. In addition, by utilising the advantages of our country's geographical location, we will further consolidate our sales position in countries such as the Balkans, North Africa, Africa, Middle East and Ukraine and focus on selling more high value-added products.

**The CIS region; states*

Central Asia; Kazakhstan (Republic of Kazakhstan), Kyrgyzstan (Kyrgyz Republic), Tajikistan (Republic of Tajikistan), Turkmenistan (formerly the Republic of Turkmenistan), Uzbekistan (Republic of Uzbekistan) Eastern Europe; Belarus (Republic of Belarus), Moldova (Republic of Moldova), Russia (Russian Federation), Ukraine SouthCaucasus states; Armenia (Republic of Armenia), Azerbaijan (Republic of Azerbaijan), Georgia (formerly the Republic of Georgia)

GROWTH

Thanks

lubratech



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